

# Non-Acute Specialty Hospitals

## 2014 Hospital Profile

**AdCare Hospital of Worcester** is a for-profit specialty hospital located in Worcester. It is the only private non-acute care hospital that concentrates on substance abuse, which it focuses on exclusively. It provides detox and inpatient services, as well as outpatient services. From FY10 to FY14, inpatient days at AdCare increased 3.1%. Outpatient visits increased by 31.6%, while outpatient revenue increased by 60.0% during that period. From FY10 to FY14, AdCare had positive operating and total margins, earning a 12.8% total margin in FY14.

**Franciscan Hospital for Children** is a non-profit specialty hospital located in Brighton. It focuses on providing chronic care and rehabilitation services to a pediatric population. It offers inpatient, residential, educational, surgical, outpatient, and home care programs for children with special health care needs. Between FY10 and FY14, inpatient days increased 25.5% at the hospital, and outpatient visits increased 14.0%. In the five year period from FY10 to FY14, Franciscan Hospital for Children reported a profit each year except for FY12.

**Hebrew Rehabilitation Hospital** is a non-profit specialty hospital located in Boston. Hebrew Rehabilitation specializes in providing hospital and community health care services to geriatric patients. It provides long-term acute, rehabilitative, outpatient, adult day health, and home health care services. It is also the healthcare facility for the Hebrew SeniorLife provider organization, a provider of elder care. Outpatient visits increased 108.0% at the hospital from FY10 to FY14. Hebrew Rehabilitation reported a loss from FY10 through FY14, with a total margin of -7.5% and an operating margin of -7.9% in FY14

## AdCare Hospital of Worcester Worcester, MA

At a Glance	Payer Mix	
TOTAL STAFFED BEDS: 114	What was the hospital's overall payer mix (gross charges) and how does this hospital compare to the average non-acute hospital's payer mix?	
% OCCUPANCY: 90.1%		
INPATIENT DISCHARGES in FY14: 6,203		
PUBLIC PAYER MIX: 74%		
TOTAL REVENUE in FY14: \$40,042,950		
TAX STATUS: For profit		
INPATIENT:OUTPATIENT REVENUE in FY14: 67%:33%		
ADJUSTED COST PER INPATIENT DAY: \$546		
CHANGE in OWNERSHIP (FY10-FY14): N/A		
	<b>AdCare Hospital</b>	<b>Average Non-Acute Hospital</b>
	26%	Commercial & Other 28%
	34%	State Programs 26%
	40%	Medicare and Other Federal Programs 46%

Percentage calculations may not sum to 100% due to rounding.

	FY10	FY11	FY12	FY13	FY14
Average Length of Stay	6.0	6.0	6.1	5.9	6.0
Inpatient Days	36,334	36,874	37,588	36,992	37,474
Outpatient Visits	88,423	93,369	103,879	108,451	116,378
Net Inpatient Service Revenue per Day	\$665	\$655	\$642	\$653	\$644
Outpatient Revenue (millions)	\$6.8	\$7.1	\$9.0	\$10.2	\$10.9
Operating Margin	6.4%	6.9%	6.5%	12.6%	12.8%
Total Margin	6.4%	6.9%	6.6%	12.6%	12.8%

Revenue, Cost, & Profit/Loss (in millions)					
FY	Total Revenue	Operating Revenue	Non-Operating Revenue	Costs	Total Profit/Loss
2010	\$31	\$31	\$0	\$29	\$2.0
2011	\$32	\$32	\$0	\$30	\$2.2
2012	\$36	\$36	\$0	\$34	\$2.4
2013	\$38	\$38	\$0	\$33	\$4.8
2014	\$40	\$40	\$0	\$35	\$5.1

**Franciscan Hospital for Children**  
Brighton, MA

**At a Glance**

TOTAL STAFFED BEDS: 112

% OCCUPANCY: 52.9%

INPATIENT DISCHARGES in FY14: 772

PUBLIC PAYER MIX: 64%

TOTAL REVENUE in FY14: \$60,723,738

TAX STATUS: Non-profit

INPATIENT:OUTPATIENT REVENUE in FY14: 57%:43%

ADJUSTED COST PER INPATIENT DAY: \$1,171

CHANGE in OWNERSHIP (FY10-FY14): N/A

**Payer Mix**

What was the hospital's overall payer mix (gross charges) and how does this hospital compare to the average non-acute hospital's payer mix?

Franciscan Hospital		Average Non-Acute Hospital
36%	Commercial & Other	28%
63%	State Programs	26%
1%	Medicare and Other Federal Programs	46%

Percentage calculations may not sum to 100% due to rounding.

	FY10	FY11	FY12	FY13	FY14
Average Length of Stay	28.5	27.6	27.3	26.4	28.0
Inpatient Days	17,219	20,389	20,802	21,235	21,604
Outpatient Visits	49,155	57,323	52,668	54,920	56,018
Net Inpatient Service Revenue per Day	\$1,023	\$864	\$847	\$829	\$815
Outpatient Revenue (millions)	\$16.8	\$14.6	\$15.6	\$13.0	\$13.2
Operating Margin	0.6%	0.9%	-0.8%	1.3%	4.6%
Total Margin	0.6%	0.9%	-0.8%	1.3%	4.6%

**Revenue, Cost, & Profit/Loss (in millions)**

FY	Total Revenue	Operating Revenue	Non-Operating Revenue	Costs	Total Profit/Loss
2010	\$48	\$48	\$0	\$47	\$0.3
2011	\$51	\$51	\$0	\$50	\$0.5
2012	\$52	\$52	\$0	\$53	(\$0.4)
2013	\$56	\$56	\$0	\$55	\$0.7
2014	\$61	\$61	\$0	\$58	\$2.8

**Hebrew Rehabilitation Hospital**  
Boston, MA

**At a Glance**

TOTAL STAFFED BEDS: 717

% OCCUPANCY: 93.3%

INPATIENT DISCHARGES in FY14: 1,423

PUBLIC PAYER MIX: 85%

TOTAL REVENUE in FY14: \$115,959,000

TAX STATUS: Non-profit

INPATIENT:OUTPATIENT REVENUE in FY14: 96%:4%

ADJUSTED COST PER INPATIENT DAY: \$461

CHANGE in OWNERSHIP (FY10-FY14): N/A

**Payer Mix**

What was the hospital's overall payer mix (gross charges) and how does this hospital compare to the average non-acute hospital's payer mix?

Hebrew Rehab Hospital		Average Non-Acute Hospital
15%	Commercial & Other	28%
51%	State Programs	26%
34%	Medicare and Other Federal Programs	46%

Percentage calculations may not sum to 100% due to rounding.

	FY10	FY11	FY12	FY13	FY14
Average Length of Stay	161.9	165.1	172.5	170.8	171.5
Inpatient Days	244,927	247,779	248,385	243,670	244,093
Outpatient Visits	24,453	36,309	46,552	47,298	50,859
Net Inpatient Service Revenue per Day	\$397	\$393	\$392	\$399	\$398
Outpatient Revenue (millions)	\$1.2	\$2.5	\$3.6	\$2.3	\$2.7
Operating Margin	-10.2%	-8.7%	-9.1%	-9.1%	-7.9%
Total Margin	-9.7%	-8.3%	-8.7%	-8.7%	-7.5%

**Revenue, Cost, & Profit/Loss (in millions)**

FY	Total Revenue	Operating Revenue	Non-Operating Revenue	Costs	Total Profit/Loss
2010	\$113	\$113	\$1	\$124	(\$11.0)
2011	\$112	\$112	\$0	\$122	(\$9.3)
2012	\$116	\$116	\$0	\$127	(\$10.2)
2013	\$114	\$114	\$0	\$125	(\$10.0)
2014	\$116	\$116	\$0	\$125	(\$8.7)